



ABN 65 794 385 995 Incorporated 30 August 1982

INVITATION FOR EXPRESSIONS OF INTEREST

CATERING CONTRACT at Dinah Beach Cruising Yacht Association

Dinah Beach Cruising Yacht Association (DBCYA), established in 1982, is a unique members' club that operates on the water's edge in Frances Bay Drive, Stuart Park, providing yacht facilities for local and cruising yachts people and social facilities for locals and visitors, including a licensed premises and kitchen (operating name 'The Galley') open seven days for dinner. Membership swells to 1500 members each year.

Our existing Caterer has advised they are not seeking to renew their contract due to family commitments elsewhere, thus an opportunity has arisen for a new Caterer to operate from the Club's premises.

The Catering Contract is for the provision of quality catering services to DBCYA members, guests and visitors and for special occasions including DBCYA events and member functions. Historically patrons have been able to access a good range of low to reasonably priced menu selections typical of a Club environment. There are a mix of quiet and busy trade nights, with the Club attracting patrons through live entertainment 3 evenings per week, complemented with special events throughout the year, including the well-attended Viking Funeral.

DBCYA offers a well-furnished and spacious kitchen with a functional range of kitchen appliances.

All catering equipment including crockery and cutlery, POS system, buzzer system, menus, cooking implements, condiments, consumables and food stuffs to be supplied by the Catering Contractor.

The preferred Catering Contractor will:

1. Have chef or short-order cook qualifications;
2. have relevant experience running a professional catering operation, involving all aspects of business management;
3. have a good understanding of modern cuisine dining preferences suitable to a Club environment, reflected through menu choices and prices, meal presentation, professional delivery of service and effective self-marketing;
4. work in collaboration with DBCYA to develop and promote the kitchen's image and products to existing members and new customers with aim to be a preferential choice for diners;
5. be available to commence trade with short notice (by mid-late November 2021).

Dinah Beach Cruising Yacht Association Incorporated

GPO Box 1506, Darwin, NT 0801 ~ 68 Frances Bay Drive, Stuart Park, NT 0820

P: (08) 8981 7816 ~ F: (08) 8981 1386 ~ M: 0499 346 242 (General Manager)

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DBCYA charges a minimal rent of \$350 per week EX GST which includes the cost of general waste disposal 3 times per week, regular grease trap empty, water supply and consumption and required maintenance and repair of club equipment and building including fire appliances.

There is the opportunity for the preferred Catering Contractor to utilise the premises as a base for food preparation for their other commercial operations, such as food van, market stall or catering operations.

DBCYA invites interested parties to submit a proposal that includes the following:

1. Brief personal resume, including details of previous cooking and catering management experience, including job roles, venues, locations and time frames.
2. Details of any kitchen/catering businesses you have owned and operated
3. A sample menu, including price ranges (subject to change)
4. Proposed operating plan including staffing levels and provision of necessary catering equipment (the outgoing caterer will have 2nd hand catering equipment for sale)
5. Referee details
6. Any further information or documentation to support your application.

Interested parties should contact the General Manager for a copy of the draft Catering Contract and the equipment inventory list. A kitchen premises inspection can be arranged and any questions can be directed to the General Manager at any stage. Interviews will be arranged with shortlisted candidates.

DBCYA is willing to negotiate contract terms and discuss new concepts with the Catering Contractor.

EOI invitations open until COB Monday 11 October 2021.

Contact person: Wendy McCallum, DBCYA General Manager, 0499 346 242

Lodgement details:

By email: manager@dbcya.com.au

By mail: GPO Box 1506, Darwin, NT 0801

In person: To the General Manager or over the bar

Thank you, we appreciate your interest in our club's facility.