



ABN 65 794 385 995 Incorporated 30 August 1982

INVITATION FOR EXPRESSIONS OF INTEREST

CATERING CONTRACT at Dinah Beach Cruising Yacht Association

Dinah Beach Cruising Yacht Association (DBCYA), established in 1982, is a unique members' club that operates on the water's edge in Frances Bay Drive, Stuart Park, providing DYI facilities for local and cruising yachts people and social facilities for locals, including a licensed premises and kitchen open seven days.

The Catering Contract is for the provision of quality catering services to DBCYA onsite for member and guest meals, and special occasions including DBCYA events and member functions. Historically patrons have been able to access a good range of low to reasonably priced menu selections typical of a club environment.

DBCYA is undertaking a kitchen refurbishment commencing mid-October, including a range of new kitchen appliances, plus new flooring, internal re-paint, lighting, benches and signage. This, combined with the current construction of a new 60 bay carpark and new dining furniture scheduled for early next year will improve ambience, accessibility and patronage to the club.

The preferred contractor will:

1. have a good understanding of modern cuisine dining preferences suitable to a Club environment, reflected through the menu choices and prices, marketing and display methods and professional delivery of service
2. work in collaboration with DBCYA to develop and promote the kitchen's image and products to existing members and new customers with aim to be a preferential choice for diners

DBCYA offers the opportunity to utilise the premises for a base for food preparation for other commercial operations including food vans and market stalls.

DBCYA invites interested parties to submit a proposal that includes the following:

1. Details of previous catering experience, including venue/s, location/s and time frames.
2. A full menu example of what you would offer at DBCYA, including a reasonable selection of budget priced items
3. Referee details if applicable
4. Any further documentation to support your application, including photos and referees.

All interested parties are encouraged to meet with the General Manager prior to the EOI close date of 23 October for a general discussion and site inspection (available from 10 October once current contractor has vacated). Note the GM will be away from 30 Sept until 08 October, and renovations commence from 10 October for approx. 3 weeks.

A draft Catering Contract is attached. Inventory will be available once renovations are finished, but will include crockery, cutlery and condiment holders.

DBCYA is willing to negotiate contract terms and discuss new concepts with the caterer.

Time Frame Guideline:

24 September until 23 October: EOI invitations open

24 - 27 October: DBCYA to review applications, conduct interviews and make a selection

27 October: Liaise with successful Contractor re signage, menus and internal menu board.

31 October: Anticipated refurbishment completion date

Anticipated commencement date of new Catering Contractor: Early to Mid November

Contact person: Wendy McCallum, DBCYA General Manager, 0499 346 242

Lodgement details:

By email: manager@dbcya.com.au

By mail: GPO Box 1506, Darwin, NT 0801

In person: To the General Manager or over the bar